

Lorraine K. Plander

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Employment Chronology

Altair Associates Inc. 2015 to Present
Minneapolis Minnesota

Senior Underwriting Analyst

- Senior Underwriting Analyst for an insurance and reinsurance service firm

Country Financial Central Region Office 1999 to 2013
Formerly Mutual Services Insurance
St Paul, MN

Manager Central Region Commercial Underwriting Department 2006 to 2013
Director of Personal / Commercial Underwriting 1999 to 2006

- Responsible for profitably growing the regional office and providing excellent customer service
- Managed all aspects of the underwriting for all lines of business for both commercial lines & personal lines (ISO & NCCI products) in 6 states.
- Established marketing efforts, managing reports, and coordinated internal and external resources.
- Chaired and implemented consistent underwriting guidelines
- Assisted in coordinating the implementation of new procedures, in the office and in the field
- Developed several reports for the Underwriting Department to show measures of success

Tri-State Insurance Company of MN (WR Berkley Company)
Luverne, MN 1984 to 1999

Vice President – Branch Manager 1998 to 1999
Vice President, Commercial Lines 1993 to 1998
Senior Underwriter, Commercial Lines 1984 to 1993

- Managed the administrative duties of the Branch Office
- Set up a procedure for the company planning process and wrote the implementation plan
- Established direct management of the underwriting and loss control departments with responsibilities aimed at profit, growth & service.
- Participated in travel and marketing efforts on all product lines to key agents
- Organized training schedules for the department

Cornhusker Casualty Company
Omaha, NE 1982 to 1984

Farmowners/Commercial Lines Underwriter

- Responsible for an underwriting territory in NE
- Established a growth goal concept

Great Central Insurance Company
Omaha, NE 1980 to 1982

Assistant Commercial Lines Underwriter

- Responsible for an underwriting territory

Cornhusker Casualty Company
Omaha, NE 1978 to 1980

Assistant Commercial Lines Underwriter

- Responsible for an underwriting territory

State Surety Company
Des Moines, IA 1973 to 1974

Assistant Bond Underwriter

- Responsible for an underwriting territory

Hawkeye Security Insurance Company
Des Moines, IA 1968 to 1973

Assistant Bond Underwriter

- Responsible for an underwriting territory

Education & Professional Involvement:

- Graduated from Buena Vista University, Storm Lake, IA with a BA Degree in Business Administration
- Certificate of Insurance from the Insurance Institute of America
- CPCU
- Former member MN CPCU Chapter, NAMIC, & NAIW